

Seller Questionnaire

Helping Me Learn More About You and Your Home

Thank you for taking a few minutes to complete this questionnaire. Your answers will help me better understand your goals, your property, and how I can best represent you throughout the home-selling process.

If you're unsure of an answer, simply leave it blank—we'll review everything together during our appointment.

SECTION 1 – ABOUT YOU

Seller Name(s): _____

Property Address: _____

Best Phone Number: _____

Best Email Address (per person):

Preferred Method of Communication:

☐ Phone ☐ Text ☐ Email

SECTION 2 – YOUR PLANS

Why are you considering selling your home?

Where are you moving?

Have you already purchased another home?

☐ Yes ☐ No

If yes, where?

When would you ideally like to move?

Is your timeline flexible?

☐ Yes ☐ No

Comments:

SECTION 3 – YOUR HOME

Approximately when did you purchase your home?

What major improvements or updates have you made?

What do you love most about living here?

What do you think buyers will love most about your home?

Are there any special features or upgrades you'd like me to highlight in my marketing?

SECTION 4 – PROPERTY INFORMATION

Approximate Age of Roof:

Approximate Age of Furnace:

Approximate Age of Air Conditioner:

Approximate Age of Water Heater:

Have the windows been replaced?

☐ Yes ☐ No

Comments:

Has the kitchen been updated?

☐ Yes ☐ No

Comments:

Have the bathrooms been updated?

☐ Yes ☐ No

Comments:

Has the flooring been updated?

☐ Yes ☐ No

Comments:

Are all appliances staying with the home?

☐ Yes ☐ No

If no, please list exclusions:

Is there a Homeowners Association (HOA)?

☐ Yes ☐ No

If yes, please provide any information you have:

SECTION 5 – SHOWINGS (Please try to remember, we are on the Buyers time. The more convenient we make it for them, the better.)

Is the home currently occupied?

☐ Yes ☐ No

Are there children living in the home?

☐ Yes ☐ No

Are there pets?

☐ Yes ☐ No

If yes, please describe:

Will they be caged, free or taken with you for showings?

Are there any preferred showing days or times?

Are there any days or times that should be avoided?

Does the home have an alarm system?

☐ Yes ☐ No

Comments:

Any special instructions for accessing the property?

SECTION 6 – YOUR GOALS

What is most important to you during the sale of your home? (Check all that apply.)

- ☐ Selling for the highest possible price
- ☐ Selling quickly
- ☐ Flexible closing date
- ☐ Minimal disruption to daily life
- ☐ Buying another home
- ☐ Keeping showings to a minimum
- ☐ Other:

SECTION 7 – QUESTIONS FOR KARYN

What questions would you like me to answer during our appointment?

ONE FINAL QUESTION...

If you could wave a magic wand and have your home-selling experience go perfectly, what would that look like?

Thank you! I look forward to meeting with you and helping make your home-selling experience as smooth, successful, and stress-free as possible.

Questions? Please feel free to call/text me 708.278.6996 Karyn Murphy

